

Meals on Wheels of The Greater Lehigh Valley

		Budget	Annualized	Jul 1-Feb 28
Acct #	Description	2021/2022	2020-2021	2020-2021
	Revenue			
4000-02	Monthly Client Fees	590,000.00	586,852.04	391,234.69
4100-00	Contract - LCAAA	343,207.00	429,710.85	286,473.90
4102-00	YWCA Adult Day Care Prog	30,000.00	8,906.78	5,937.85
4104-00	Phillipsburg MOW Sales	-	-	41,729.00
4106-00	Summer Y Camp	2,050.00	-	-
4110-00	Contract- LCHSDF	51,425.00	33,265.75	24,860.25
4120-00	Contract- NCAAA	580,000.00	580,000.00	272,388.48
4135-00	Contract-LVHN Street Med	17,000.00	25,222.50	16,815.00
4140-00	Contract- NCHSDF	85,000.00	68,399.06	45,599.37
4144-00	Contract-LVHN Cardiac Heart Flr	10,000.00	10,127.55	6,751.70
4150-05	Contract - Waiver	-	-	-
4156-00	Contract-Waiver-PA H & W	65,000.00	77,401.50	51,601.00
4160-00	Contract-Waiver-UPMC	80,000.00	79,076.25	52,717.50
4165-00	Contract-Waiver-Amer Hlth	400,000.00	389,607.00	259,738.00
4170-00	Contract-SL-Care at Home	-	-	-
4180-00	Contract - Goddard School	7,000.00	6,935.33	4,623.55
4190-00	Contract - Palmerton MOW	7,300.00	7,284.00	4,856.00
4230-00	Client Fees-Frozen Meals	36,000.00	36,151.23	24,100.82
4255-00	Client Fee-Grocery Delivery Fee	13,000.00	12,958.41	8,638.94
4210-20	In-House Hosted Events	-	-	-
4305-00	U.W. - Greater Lehigh Valley	120,000.00	120,000.00	90,000.00
4315-00	U.W. - Better Fresh (Produce)	20,000.00	22,500.05	15,000.03
4320-00	U.W. - Donor Designations	35,000.00	38,568.63	25,712.42
4400-00	Contributions-General	560,952.58	602,973.42	401,982.28
4500-00	Campaigns/Events Other	5,000.00	5,085.00	3,390.00
4500-20	Bountiful Bowl	50,000.00	-	-
4500-63	Highmark Walk	-	-	-
4610-00	Grants-Without Don Rest	250,000.00	250,000.00	172,164.62
4620-00	Grants-With Donor Rest	105,000.00	100,661.28	67,107.52
4700-00	Misc & Interest Income	1,000.00	-	759.11
	Total Revenue	3,463,934.58	3,491,686.61	2,274,182.03
	Expenses			
8100	Salaries and Wages	1,501,250.56	1,417,008.57	944,672.38
8110	Payroll Taxes	123,455.15	113,719.53	75,813.02
8120	Health & Dental Insurance	128,534.32	133,610.79	89,073.86
8130	Life, LTD, STD Insurance	19,314.80	17,360.58	11,573.72
8140	Retirement Benefits	150,125.06	135,904.32	90,602.88
8150	Workers Compensation	28,044.69	24,162.83	16,108.55
8160	Background Checks	1,700.00	666.45	444.30
8170	Payroll Costs	5,000.00	5,040.75	3,360.50
8180	Dietitian/Temporary Employee	6,700.00	50,067.72	33,378.48
8190	Staff Training & License	750.00	866.25	577.50
8200	Property & Liability Insurance	33,460.00	37,344.81	24,896.54
8210	Office Cleaning	6,250.00	6,035.67	4,023.78
8220	Utilities	36,700.00	35,498.79	23,665.86
8230	Trash Removal	7,200.00	7,060.11	4,706.74
8240	Telecommunications/Telephones	12,100.00	11,857.37	7,904.91
8250	Food	830,000.00	790,887.60	527,258.40
8260	Disposables Containers	125,000.00	120,534.21	80,356.14
8270	Uniforms	3,500.00	3,401.10	2,267.40
8280	Pest Control	MOWS, 200.00	3,074.33	2,049.55

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		Budget	Annualized	Jul 1-Feb 28
Acct #	Description	2021/2022	2020-2021	2020-2021
	Revenue			
8290	Computer Services & Support	34,900.00	34,936.08	23,754.39
8300	Office Supplies	11,050.00	10,924.07	7,282.71
8305	Equipment Repairs & Maintenance	27,000.00	26,464.05	17,642.70
8310	Building Repairs & Maintenance	17,325.00	17,070.60	11,380.40
8315	Grounds Repairs & Maintenance	10,000.00	16,423.27	11,272.50
8320	Printing and Copying	1,500.00	1,500.00	1,000.00
8330	Postage and Shipping	9,600.00	10,027.83	6,685.22
8340	Meetings/Conventions/Seminars	450.00	430.65	287.10
8350	Travel & Mileage Reimbursement	725.00	703.91	469.27
8360	Vehicle Insurance	9,850.00	9,771.00	6,514.00
8370	Vehicle Repairs & Maintenance	17,000.00	17,037.98	11,358.65
8380	Vehicle Gas	8,500.00	8,438.85	5,625.90
8390	Professional Consulting Fees	6,400.00	7,987.50	5,325.00
8400	Accounting & Audit Fees	22,300.00	22,300.00	18,250.00
8410	Legal Fees	500.00	405.00	270.00
8415	Rentals	6,600.00	6,279.00	4,186.00
8420	Bank Finance Charges	25.00	15.20	10.13
8430	Merchant Service Fees	11,000.00	10,876.53	7,251.02
8440	Management & Investment Fees	1,800.00	1,711.22	1,140.81
8450	Marketing & Advertising	14,950.00	15,891.83	10,594.55
8460	Fundraising/Event Expenses	28,000.00	2,500.00	1,455.00
8490	Dues & Subscriptions	1,600.00	1,833.98	1,720.83
8500	Charitable Organization Registrations	2,300.00	2,212.50	1,475.00
8510	Licenses and Permits	-	-	-
8520	Depreciation-Property & Equipment	136,400.00	135,835.08	90,556.72
8530	Depreciation - Vehicle	16,850.00	16,788.60	11,192.40
8540	Amortization Expense	-	-	-
8550	Volunteer Mileage Reimbursement	3,000.00	2,947.98	1,965.32
8560	Volunteer Recognition	20,000.00	29,524.74	19,683.16
8570	Volunteer Training	125.00	187.50	125.00
8580	Client Services	-	-	-
8590	Pet Food	20,000.00	20,469.72	13,646.48
8600	Client Gifts	-	-	-
8610	Bad Debt	2,500.00	8,201.99	5,467.99
8620	Miscellaneous Expenses	-	-	-
	Total Expenses	3,463,934.58	3,353,798.38	2,240,322.76
	Net Income (Loss)	0.00	137,888.23	33,859.27

Other Income

- 4400-30 Restricted-Capital Campaign
- 4650-00 Trust Distributions
- 4750-00 Investment Int & Dividend Inc
- 4800-00 Gains (Losses) on Investments
- 4970-00 Disposal of Assets

Total Other Income

NOTE: Increased 4400-00 General Contributions by \$61,000.00 to balance budget

		2020/2021 Budget
Contracts	LCAAA	343,207.00
	LCHSDF	51,425.00
	NCAAA	580,000.00
	NCHSDF	85,000.00
	Total	1,059,632.00
Client/Third Party Fees		
	Mthly	590,000.00
	YWCA	30,000.00
	Pburg	-
	Ycamp	2,050.00
	Street Med	17,000.00
	CHF	10,000.00
	PA H & W	65,000.00
	UPMC	80,000.00
	Amer Hlth	400,000.00
	Goddard	6,000.00
	Frozen Meals	30,000.00
	Total	1,230,050.00

